

VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

February 2022

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AgVantage Executives Networking At It's Best!

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

The AgVantage 2022 Executive Conference was held February 9-11, 2022 at the historic Hotel Del Coronado in San Diego, CA. The event was so successful because the people there from 16 different states were engaging in conversations, learning together and having a great time. The normal high/low weather for this time of year would be 65/51, instead we got 83/65 degrees.

The Welcome Reception Beach party and bon fire was a fantastic kick off to the event.

The powerful lineup of speakers brought great information to all attending. Thank you to: Sonny Perdue - Former U.S. Secretary of Agriculture. Heath Barnes - CEO of Mercer Landmark in OH. Jim Dell - CEO of Alcivia in WI. George Secor - CEO of Sunrise Cooperative in OH. Mark Eich - Cyber Security expert from CLA of WI.

Thank you to our Power Panel: Andrew Gladden - IT expert from



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Luckey Farmers of OH. Matt Persinger – IT expert from Premier Companies of IN. Matt Mapel – IT Expert from Eldon C. Stutsmans of IA.

Thank you for our special guests who shared their expertise in our break out sessions: Lee Parker – Energy expert from ALCIVIA of WI, Uriah Paddock – Seed expert from Ceres

Solutions of IN. Jamie Pratt – Agronomy expert from Legacy Coop of OH.

The priceless networking continued into the evening events. The dinner cruise around the San Diego Bay on our 105 foot yacht “Dream On” was a beautiful evening with excellent food and fun. Everyone got a photo taken when boarding so they can enjoy that memory.



Thank you to our Sponsors who helped pay for this event:

- Diamond Sponsor – Bushel
- Gold Sponsor – Square-9 Softworks
- Silver Sponsor – DTN



We sincerely thank all who attended this event! Your participation is what makes it successful. Being able to spend this time together with our AgVantage family in beautiful California was fantastic. If you have any feedback or suggestions for the location of our next Executive Conference, please email me at lisas@agvantage.com.

Tim Underwood

Hi, my name is Tim Underwood. New to the AgVantage Software team but definitely not new to AgVantage Software.

Prior to joining AgVantage, I was the General Manager at Ellsworth Farmers Exchange in northern Michigan for over 22 years. AgVantage Software was installed during the summer of 1999, just before I got there so I've watched the company grow and the software evolve and now I get to be a part of its future.

I live in Bellaire, Michigan with my wife Jeanne Ann and we raised our children there. They're all grown and on their own. Hannah 29, lives in Charlotte, NC; Adam 26, lives in Austin, TX; and Nic 23, lives in Houston, TX.



I'm very excited to be on this team and look forward to many interactions and conversations with our customers to help drive further development of our products.

National User Conference Reminder

AgVantage's 2022 National Conference will be held June 22-24th, 2022 at the Radisson Blu at the Mall of America in Bloomington, MN.





Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Edge Agronomy

- Option to not show GA/TPF on Blend Sheet, etc (504400)
- Ability to open File Attachments when editing workorder (519370)
- Use fields on farm to set map position during add new field (522130)
- Ability to enter in the customer number in field import tool (524397)

Edge Accounts Receivable

- AR Authorities - AR Viewing Workorders (554805)

Edge CMS

- Add filters to CMS screen (539027)

Edge Dispatch Map

- Add driver#, schedule date and seq# to the hover (505980)
- Add monitor Y to the dispatching grid (516364) — *V8.1 Only*
- Edge dispatch request-add calculation of total cost for Cust. (520356)
- Add the refill stations to the dispatch map (527505)
- Add driver note comment field to the grid (554534)

Edge Energy

- Set up program to pull in scheduled deliveries over night (388295)
- Turn by Turn - Route Optimization-Round 1 (488530)
- Changes to the leak test report to use new fields for intervals (493052)—*V8.1 Only*
- Add to Enhance Report-Tank type, Gallons by Date & Monitored tanks (501657)
- Add tank auditing to Tank Portal to track field changes (509441)
- Added the Ticket printed field in Edge Energy Customer portal (514391)
- Add energy comment file (527376)
- Route Optimization - geographic selection of calls on map for stop scheduling (549629)

Edge Grain

- Added Position Beginning Balances Menu to Edge (359451)

Edge Invoicing

- Load Misc. Notes in EDGIV (523542)
- Import agronomy order show pick# on import screen (544015)
- Use batch salesperson number not the agronomy order salesperson number (544019)

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Edge Seed

Flag to remove cost from Price Quote (502749)
Add Customer Number to PDF on Warehouse Report (529099)
Warehouse Report - Add Salesman to report (549917)
Remove links from seed discount data on Sales Report (555044)

AGV Mobile (Beta)

Add Settlement Details (449746)
Grain - Control Price heading change - remove 'FINAL' (524996)
Grain - Open Totals Refresh (553237)

Accounts Payable

1099 NEC & MISC electronic file changes for IRS for 2021 (551063)
preprinted forms for 1099-NEC 3 to page vs. 2 (551075)
1099-NEC printing - Ability to adjust form without custom program (554961)

Grain

Print Purch Contract no longer goes on hold if user has PDF on (518939)

Interfaces

Add Contracting into Voyager Interface (465940)
Include THPYDT in modified data query when looking for invoices (554277)
REST API - Omit from /invoices where THCNO = 0 (556235)

Mailcom

New MC platform requires uploading using FTPS (554389)

Patronage

1099 File Changes per IRS for 2021 (549065)

Payroll

North Dakota withholding tables for new W4 (551546)
Add prompt on Fed Code in Fed Tax Table maintenance (552860) — *V8.1 Only*
Add prompt for State code in State Tax maintenance (552861) — *V8.1 Only*

PC Invoicing

PC Invoicing now stores 30 most recent copies of settings (547395)